



Introductory Presentation

DZ BANK Corporate Finance / M&A

Our purpose

We are the first choice for M&A in the German Mittelstand because we love what we do.

Rooted in the unique Cooperative Financial Group, we live genuine appreciation and provide space for personal development.

We crown the life's work of our clients with tailor-made solutions at the highest standards.



DZ BANK Group is the second largest banking group in Germany with one of the best credit ratings across Europe

 **DZ BANK** Gruppe



#2 Banking group in Germany ⁽²⁾

€ 660bn balance sheet total⁽¹⁾



High-earning

€ 3.303bn pre-tax result⁽¹⁾



Stable risk situation

6.6% leverage ratio⁽¹⁾



Solid capitalization

15.8% Tier 1 capital ratio



33,837 Employees



 **DZ BANK** Group

Strong brands

 VR NachfolgeBeratung

 **DZ HYP**

 VR Smart Finanz

 Volksbanken Raiffeisenbanken

 VR Equitypartner

 e@sy Credit®

 DZ PRIVATBANK

 R+V

 TeamBank

 compertis

 Schwäbisch Hall

 Union Investment

 **DZ BANK** Ratings

 S&P Global

S&P⁽³⁾

A+ stable

 Fitch Ratings

Fitch Ratings⁽³⁾

AA- stable

 Moody's

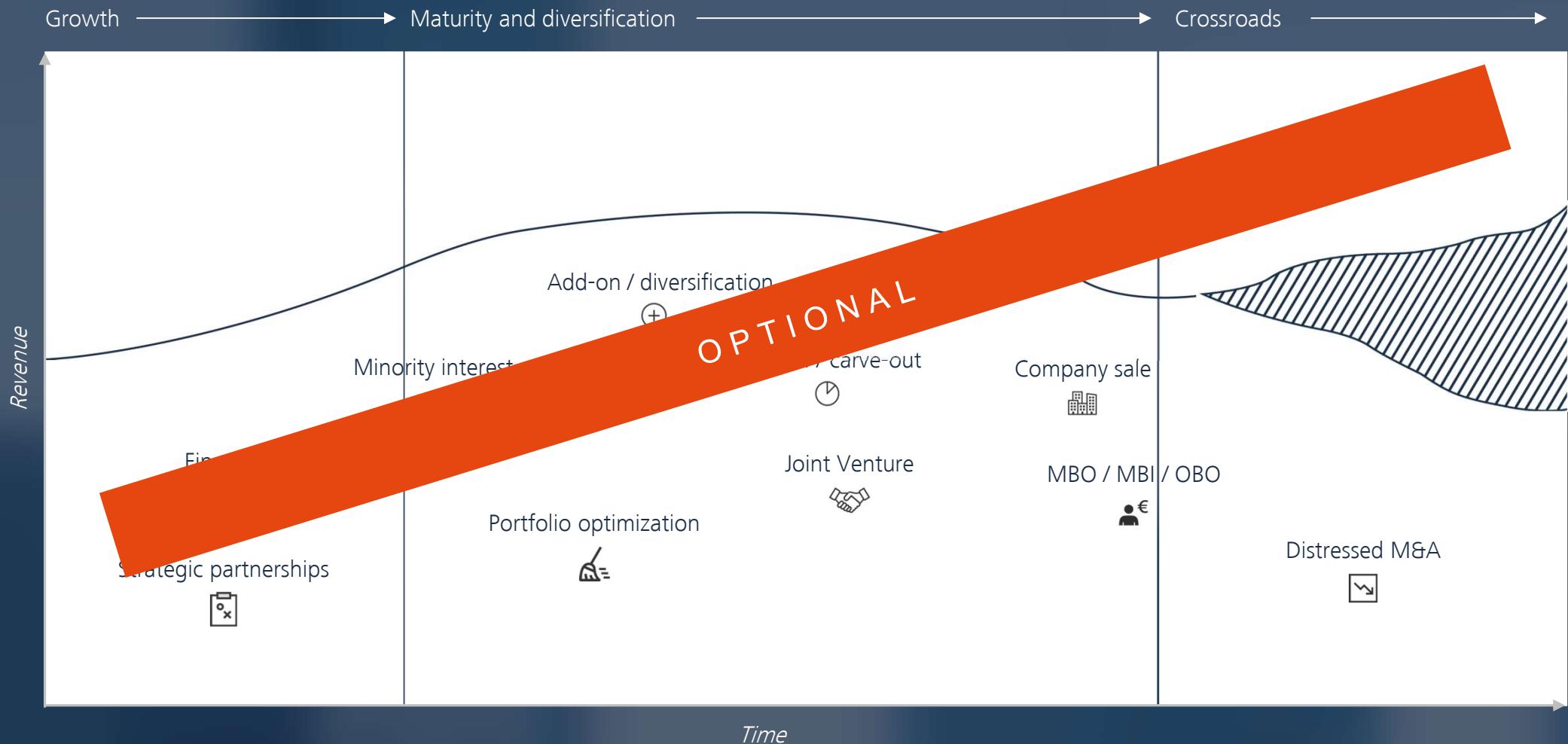
Moody's

Aa2 stable



One of the best credit ratings across Europe⁽⁴⁾

We cover the complete range of M&A advisory services across the entire corporate life cycle



As a specialist in Mergers and Acquisitions (M&A), we advise entrepreneurs in the German Mittelstand on transactions and succession solutions



Transaction volume: € 10 - 500m



Sell-side and buy-side advisory,
company valuation



30 M&A advisors



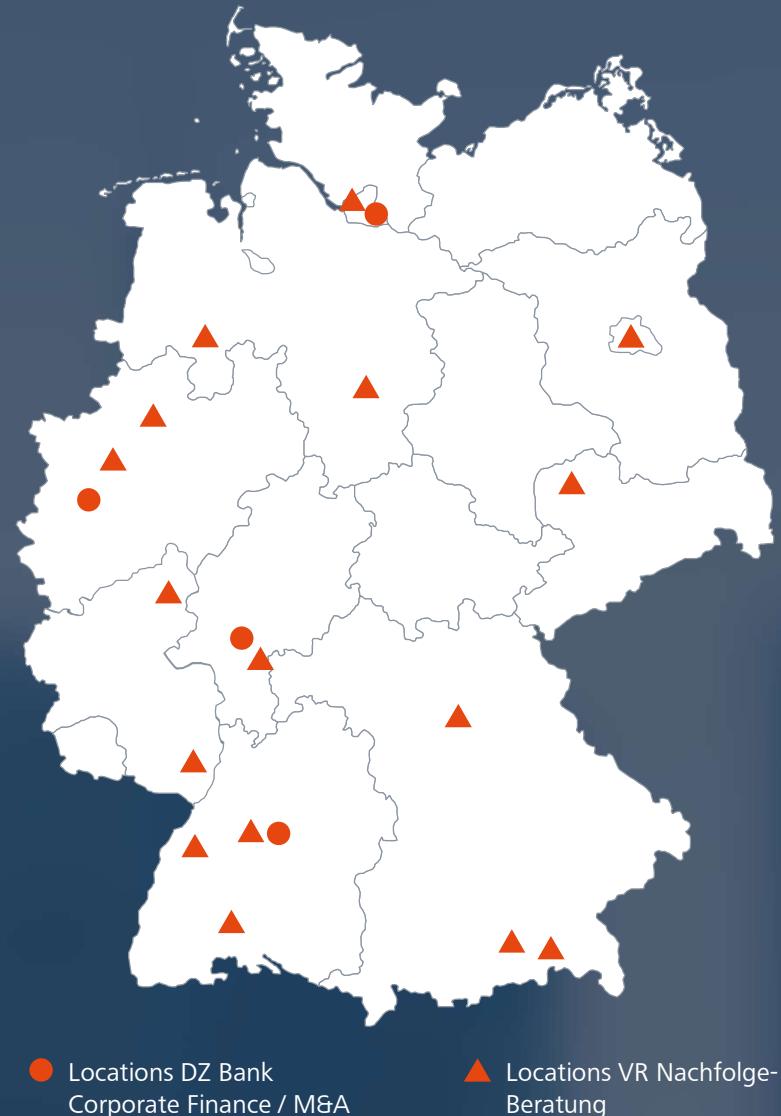
4 offices in Germany (Düsseldorf,
Frankfurt, Stuttgart & Hamburg)



International M&A partner network ADVIOR International



Our focus → Owner-backed SMEs
Our experience → More than 240 transactions



● Locations DZ Bank
Corporate Finance / M&A

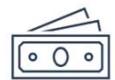
▲ Locations VR Nachfolge-
Beratung

With our special expertise, our extensive network and our long-standing experience, together we implement your individual transaction objectives



Sell-side advisory / succession situations

We support you in the complex sales process of your company, from preparation to the successful completion.



Buy-side advisory

We assist our clients in defining and realising their strategic goals for external growth.



Spin-offs

We advise our clients on executing strategic reorganization processes including the disposal of non-core activities through spin-offs or carve-outs.



Special situations

We offer comprehensive advice in a variety of special situations – from short-term liquidity requirements to the establishment of JVs.

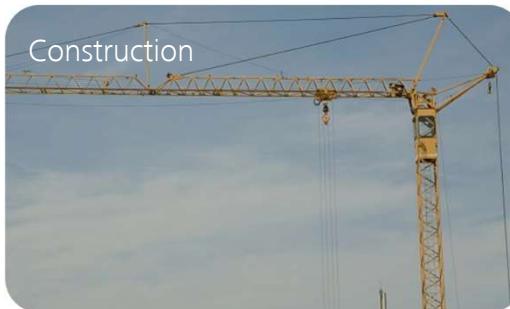


Company valuations

For specific occasions or as a starting point for further strategic considerations, we provide company valuations as well as fairness opinions.



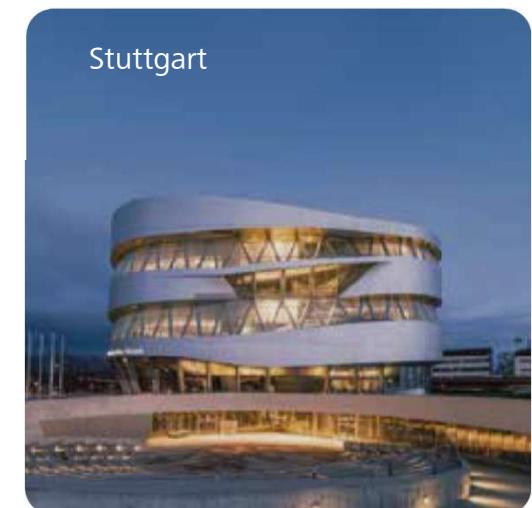
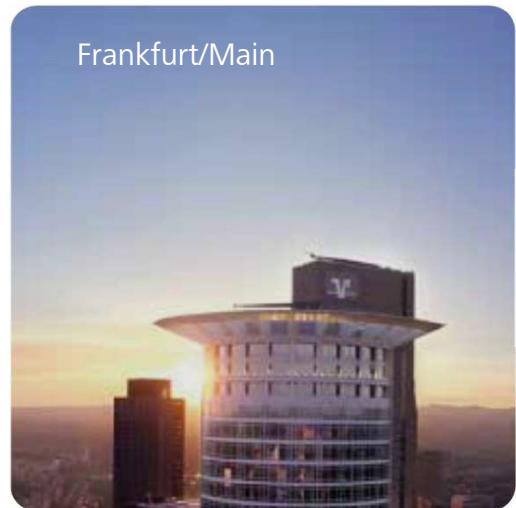
We cover a wide range of industries, that are managed by our sector experts



With more than 270 successful transactions since 2005, we are one of the top M&A advisors in the German Mittelstand



With a qualified and dynamic team of more than 30 employees located in four offices, we ensure regional presence and proximity to you



Our international network provides direct access to decision-makers in the world's most important economic regions

11 members and
approx. 250
M&A advisors

ADVIOR
INTERNATIONAL

1,566
successful transactions
since 2004

ADVIOR
INTERNATIONAL

€ 260bn
advised volume
since 2004

ADVIOR
INTERNATIONAL

1,093
sell-side mandates
since 2004

ADVIOR
INTERNATIONAL

520
cross-border
mandates since 2004

ADVIOR
INTERNATIONAL

> 100
transactions per year

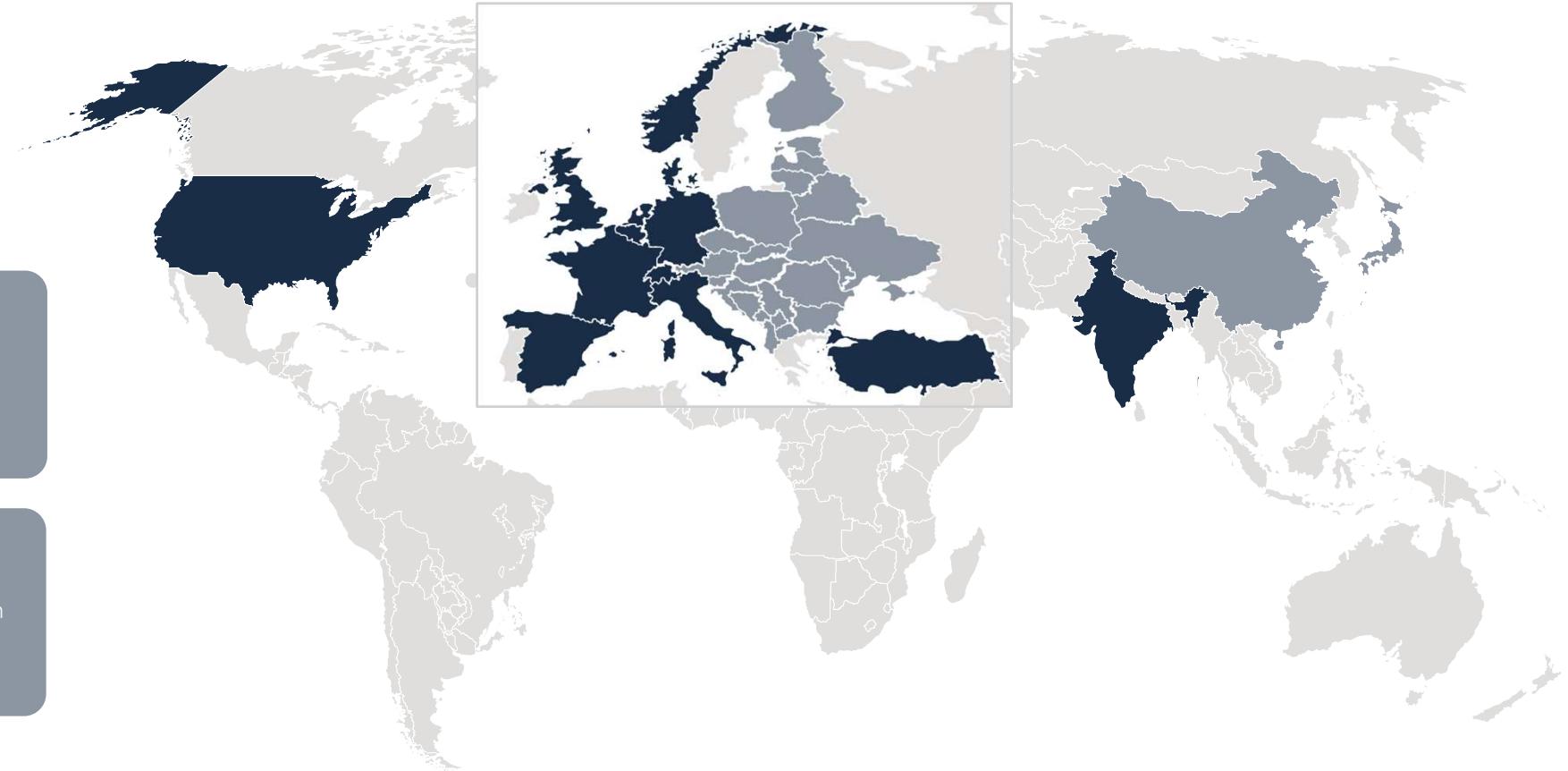
ADVIOR
INTERNATIONAL

DZ BANK
Die Initiativbank

Major foreign locations in
London, New York, Singapore
and Hong Kong

Bilateral M&A partners

Various co-operations with Asian
partners in Japan and China as
well as South East Asia



Together with our customers, we have successfully implemented numerous company sales and succession solutions in recent years

2025



Sale of 100%
of the shares to



a portfolio company of



2025



Sale of 100%
of the shares to



and
FAMILY TRUST
INVESTOR

2025



Sale of a majority
of the shares to



2024



Sale of a majority
of the shares to



2024



Sale of a majority
of the shares to



2024



Sale of 100%
of the shares to



Solutions for Health
a portfolio company of



2024



Sale of 100%
of the shares to



a portfolio company of



2024



Sale of 100%
of the shares to



a portfolio company of
ODEWALD KMU

2023



excellence for life

Sale of selected
assets of Micro Energy
Technologies



a YAGEO company

2023



Sale of 100%
of the shares to



Infrastructure
Partners

2023



Industriekeramik
Hochrhein GmbH

Sale of 80%
of the shares to



TEKNOLOJİ

2023



KUNSTSTOFF-
VERARBEITUNG
Hochrhein GmbH



2023



Sale of 100%
of the shares to



a portfolio company of



2023



Sale of 100%
of the shares to



2023



Sale of 100%
of the shares to



A CRH COMPANY

2023



Sale of 100%
of the shares in



Holzwerke
Pfarrkirchen
to



2022



Feintechnik

Sale of 100%
of the shares to



2022



Succession solution through
the sale of a significant
stake to



Strategic acquisitions and growth initiatives through M&A have also been realized with our support for our clients, both domestically and internationally

2025	2024	2024	2022	2022	2022
 KÖSTER	 PFERD	 CARAVAN CENTER BOCHOLT	 ALL SEAS CAPITAL	 TeamBank	 EUROVIA VINCI
Acquisition of 100% of the shares in  BRUGGEMANN	Acquisition of the majority stake in  SILMAX®	Acquisition of 100% of the shares in  Camperland Bong 1970-2015	Acquisition of a significant minority in  Zimmer MedizinSysteme	Increase in shares in  schufa	Acquisition of 100% of the shares in  beck-bau
2022	2020	2019	2017	2017	2017
 FACTIMED. Fit for quality.  HEALTHCARE	 visionhealthcare	 HEGMANN AG	 Witte	 DAMIER	 valmet automotive
Acquisition of the majority stake in  EUROPIN The Needle Expert	Acquisition of 100% of the shares in  NaturaMed PHARMA from  volati.	Acquisition of material assets of the  envicon PLANT ENGINEERING from  VON DER HEYDT INDUSTRIEKAPITAL	Acquisition of the majority stake in  MCM DÉSIRÉ 1948	Acquisition of 100% of the shares in  FINATEM	Acquisition of the German automotive engineering division of  semcon
2017	2015	2014	2014	2014	2014
 HEGMANN AG	 Winkelmann Group	 Emsländer Baustoffwerke	 SCHOTTEL	 LFD WALZLAGER	 Alliance Healthcare
Acquisition of 100% of the shares in  VTA and related assets of  bp	Acquisition of 100% of the shares in  SINUS VERTEILER	Acquisition of 100% of the shares in  FISCHER Fertigungstechnik	Acquisition of the majority stake in  HW-Elekrotechnik Ideen in Strömen	Acquisition of the majority stake in  CDC GROUP	Increase from 80% to 100% of the shares in  FARMEXPERT

We are an experienced and reliable partner to our clients

Extensive corporate finance expertise

Our clients are advised by a highly qualified team with extensive proven track record



Focus on medium-sized companies

We understand the specific needs and values of both buyers and sellers in M&A transactions with strategic and financial investors



Specialization in key industries

We have teams of specialists who dispose of deep industry knowledge



Network of affiliated institutions and cooperation partners

Our clients are supported by a strong financial group and benefit from its financing power and extensive network of contacts



National and international network

We provide our clients with access to a broad spectrum of national and international investors and target companies



Cooperative values

As part of the cooperative network, we embrace its values: independence, integrity, and unwavering loyalty to our clients



Please feel free to contact us

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Frankfurt/Main

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Düsseldorf

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40227 Düsseldorf



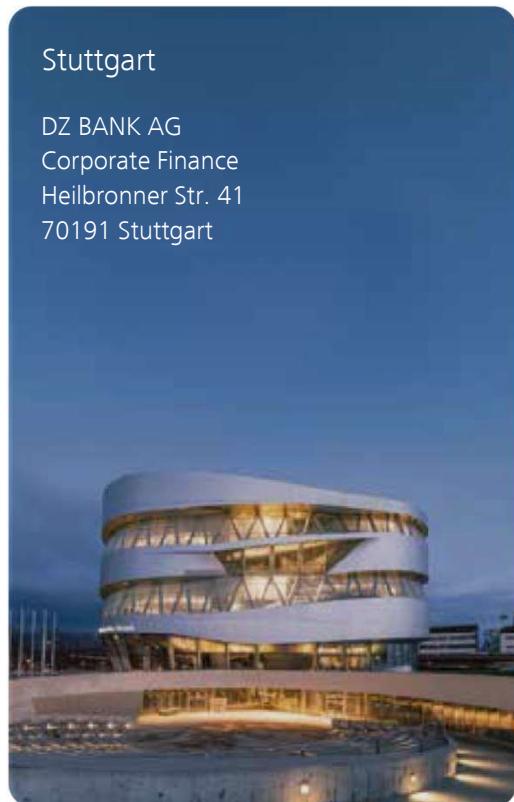
Hamburg

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20095 Hamburg



Stuttgart

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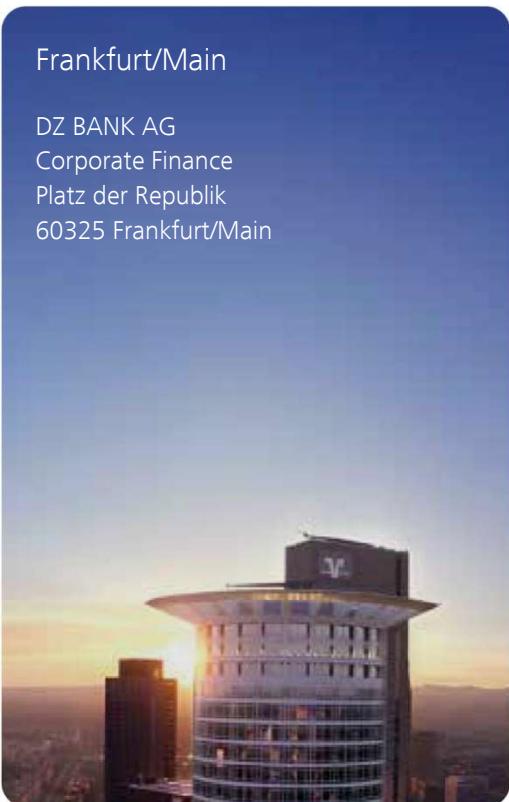
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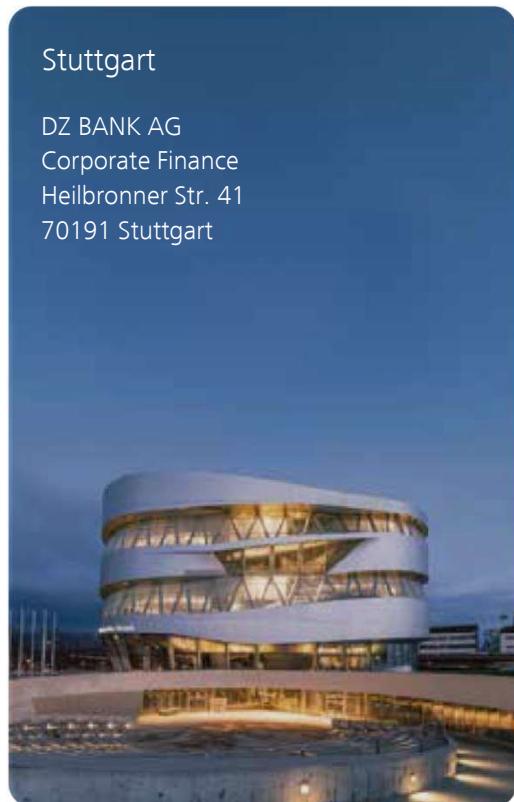
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