



Introductory Presentation
DZ BANK Corporate Finance / M&A

Our purpose

We are the first choice for M&A in the German Mittelstand because we love what we do.

Rooted in the unique Cooperative Financial Group, we live genuine appreciation and provide space for personal development.













We crown the life's work of our clients with tailor-made solutions at the highest standards.







DZ BANK Group is the second largest banking group in Germany with one of the best credit ratings across Europe

	<p>#2 Banking group in Germany ⁽²⁾</p> <p>€ 645bn balance sheet total⁽¹⁾</p> 	<p>High-yielding</p> <p>€ 3.189bn pre-tax result⁽¹⁾</p> 	<p>Stable risk situation</p> <p>6.2% leverage ratio⁽¹⁾</p> 	<p>Solid capitalization</p> <p>15.5% Tier 1 capital ratio</p> 	<p>33,622 Employees</p> 
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DZ BANK Group Strong brands

DZ BANK Ratings

	SGP ⁽³⁾	A+ stable
	Fitch Ratings ⁽³⁾	AA- stable
	Moody's	Aa2 stable
	One of the best credit ratings across Europe ⁽⁴⁾	

As a specialist in Mergers and Acquisitions (M&A), we advise entrepreneurs in the German Mittelstand on transactions and succession solutions

DZ BANK
Die Initiativbank

VR NachfolgeBeratung



Transaction volume: € 10 - 500m

Transaction volume: € 1 - 10m



Sell-side and buy-side advisory,
company valuation

Sell-side advisory,
company valuation



30 M&A advisors

45 M&A advisors



4 offices in Germany (Düsseldorf,
Frankfurt, Stuttgart & Hamburg)

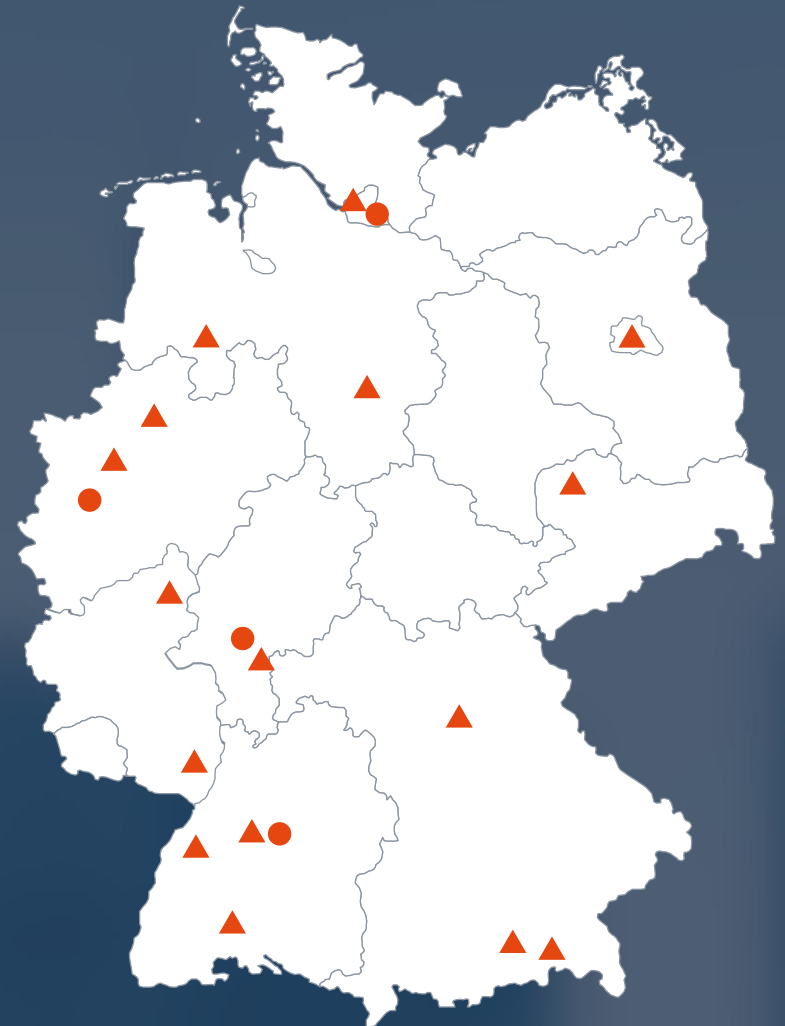
Nationwide network of 15
partners



International M&A partner network ADVIOR International



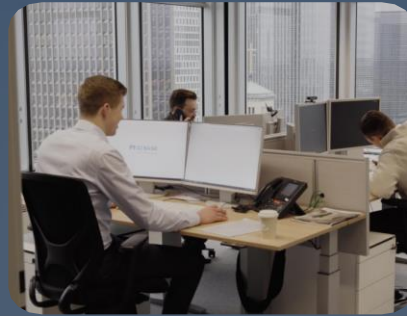
Our focus → Owner-backed SMEs
Our experience → More than 240 transactions



● Locations DZ Bank
Corporate Finance / M&A

▲ Locations VR Nachfolge-
Beratung

With our special expertise, our extensive network and our long-standing experience, together we implement your individual transaction objectives



Sell-side advisory / succession situations

We support you in the complex sales process of your company, from preparation to the successful completion.



Buy-side advisory

We assist our clients in defining and realising their strategic goals for external growth.



Spin-offs

We advise our clients on executing strategic reorganization processes including the disposal of non-core activities through spin-offs or carve-outs.



Special situations

We offer comprehensive advice in a variety of special situations – from short-term liquidity requirements to the establishment of JVs.

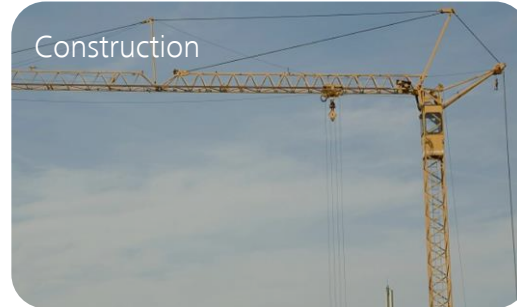


Company valuations

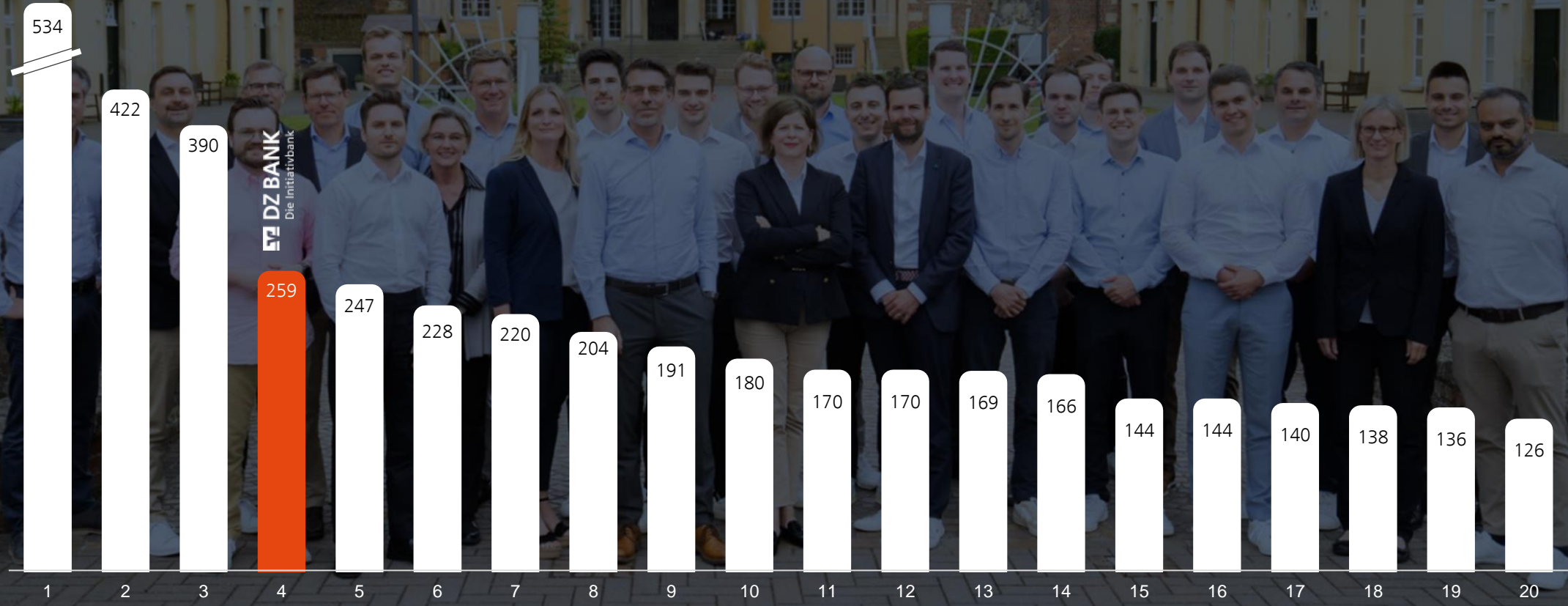
For specific occasions or as a starting point for further strategic considerations, we provide company valuations as well as fairness opinions.



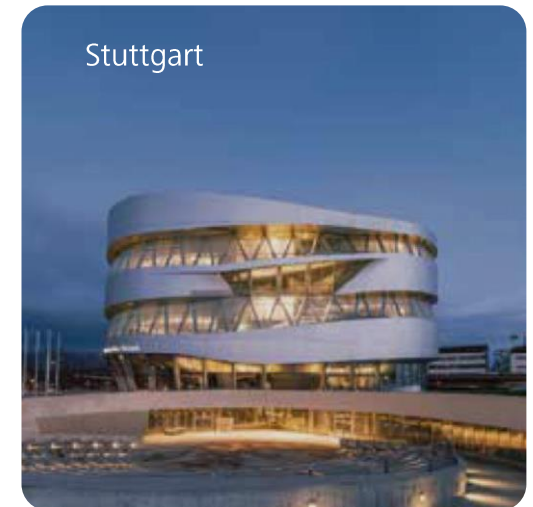
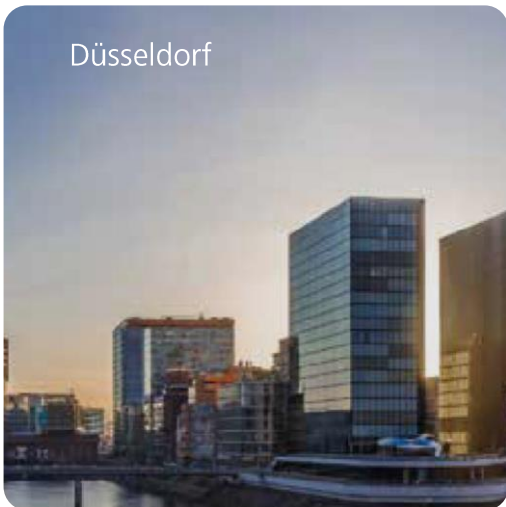
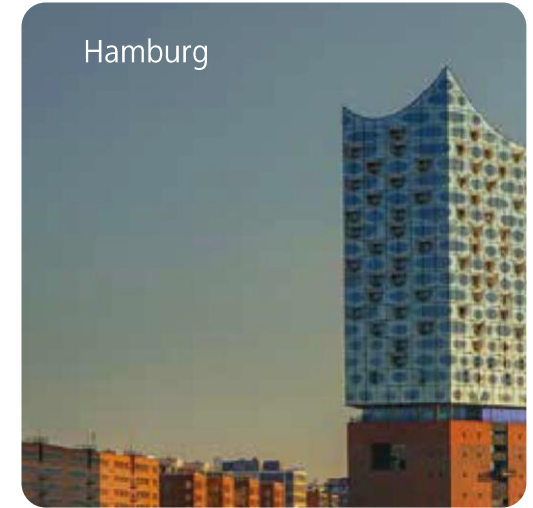
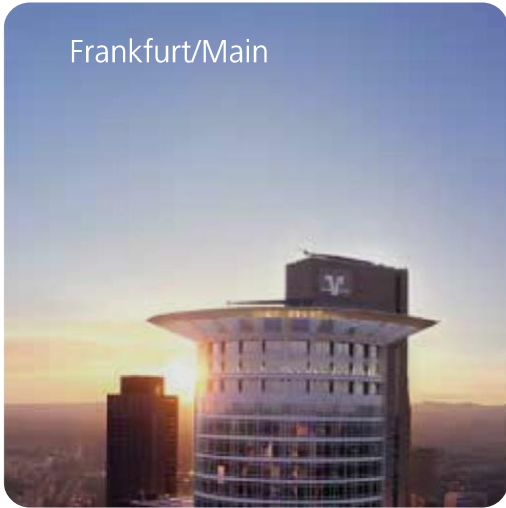
We cover a wide range of industries, that are managed by our sector experts



With more than 250 successful transactions since 2005, we are one of the top M&A advisors in the German Mittelstand



With a qualified and dynamic team of more than 30 employees located in four offices, we ensure regional presence and proximity to you



Our international network provides direct access to decision-makers in the world's most important economic regions

13 members and
approx. 250
M&A advisors

ADVIOR
INTERNATIONAL

1,455
successful transactions
since 2004

ADVIOR
INTERNATIONAL

€ 252bn
advised volume
since 2004

ADVIOR
INTERNATIONAL

991
sell-side mandates
since 2004

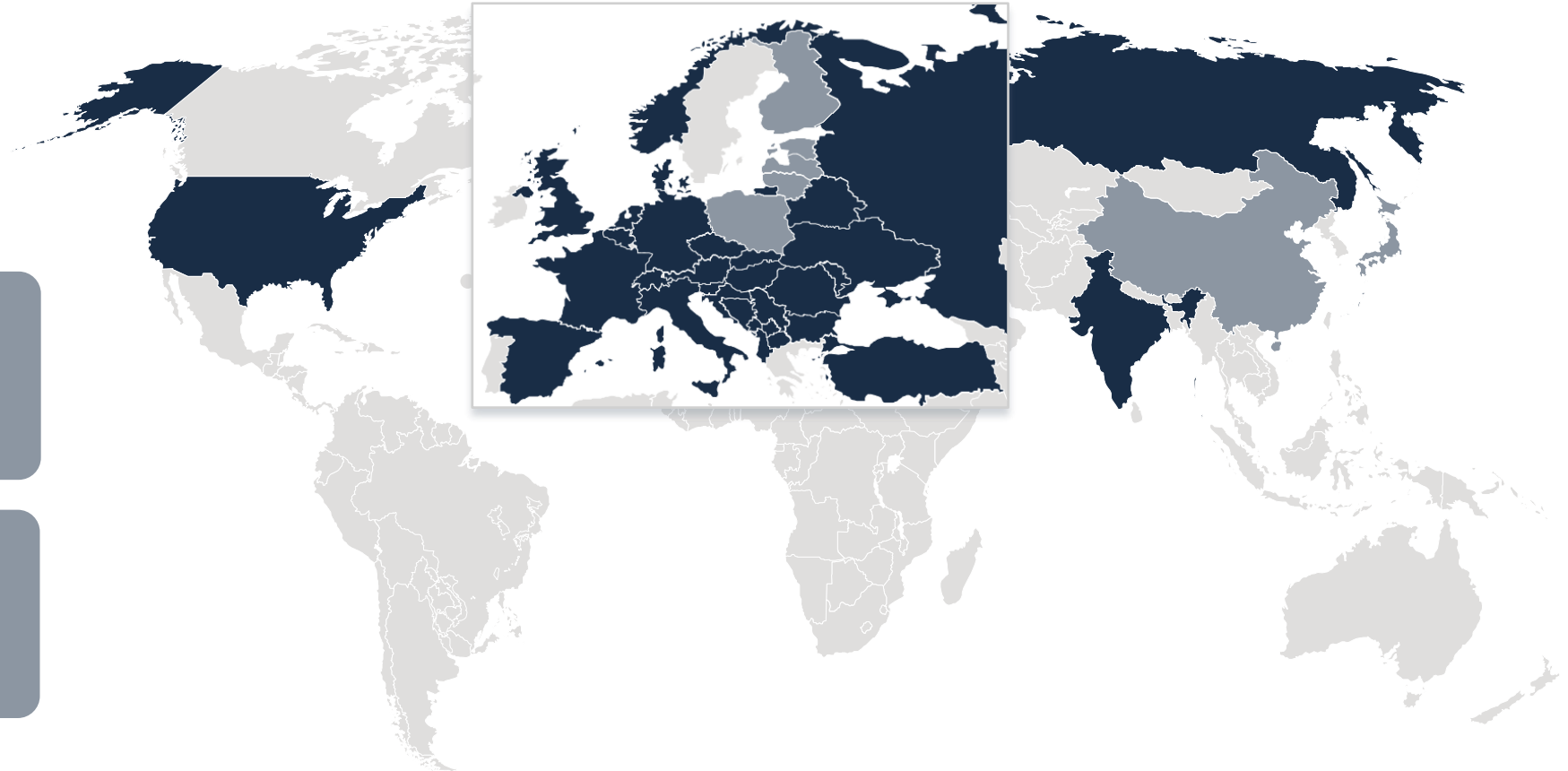
ADVIOR
INTERNATIONAL

479
cross-border
mandates since 2004

ADVIOR
INTERNATIONAL

> 100
transactions per year

ADVIOR
INTERNATIONAL



DZ BANK
Die Initiativbank

Major foreign locations in
London, New York, Singapore
and Hong Kong

Bilateral M&A partners

Various co-operations with Asian
partners in Japan and China as
well as South East Asia

Together with our customers, we have successfully implemented numerous company sales and succession solutions in recent years

<p>2024</p>  <p>Sale of a majority of the shares to</p> 	<p>2024</p>  <p>Sale of 100% of the shares to</p>  <p>a portfolio company of</p> 	<p>2024</p>  <p>Sale of 100% of the shares to</p>  <p>a portfolio company of</p> 	<p>2024</p>  <p>Sale of 100% of the shares to</p>  <p>a portfolio company of</p> 	<p>2023</p>  <p>Sale of selected assets of Micro Energy Technologies</p> 	<p>2023</p>  <p>Sale of 100% of the shares to</p> 
<p>2023</p>  <p>Industriekeramik Hochrhein GmbH</p> <p>Sale of 80% of the shares to</p> 	<p>2023</p>  <p>KUNSTSTOFF-VERARBEITUNG</p> <p>Succession solution through the sale of the main assets to</p> 	<p>2023</p>  <p>Sale of 100% of the shares to</p>  <p>A portfolio company of</p> 	<p>2023</p>  <p>Sale of 100% of the shares to</p> 	<p>2023</p>  <p>Stainless Steel</p> <p>Sale of 100% of the shares to</p> 	<p>2023</p>  <p>Sale of 100% of the shares in</p>  <p>to</p> 
<p>2022</p>  <p>Sale of 100% of the shares to</p> 	<p>2022</p>  <p>Succession solution through the sale of a significant stake to</p>  	<p>2022</p>  <p>Transaction with</p> 	<p>2022</p>  <p>Sale of 100% of the shares to</p> 	<p>2022</p>  <p>Sale of 100% of the shares to</p> 	<p>2021</p>  <p>Succession solution through the sale of the majority of the shares to</p> 

Strategic acquisitions and growth initiatives through M&A have also been realized with our support for our clients, both domestically and internationally

<p>2024</p>  <p>Acquisition of the majority stake in</p> 	<p>2024</p>  <p>Acquisition of 100% of the shares in</p> 	<p>2022</p>  <p>Acquisition of a significant minority in</p> 	<p>2022</p>  <p>Increase in shares in</p> 	<p>2022</p>  <p>Acquisition of 100% of the shares in</p> 	<p>2022</p>  <p>Acquisition of the majority stake in</p> 
<p>2020</p>  <p>Acquisition of 100% of the shares in</p>  <p>from</p> 	<p>2019</p>  <p>Acquisition of material assets of the</p>  <p>from</p> 	<p>2017</p>  <p>Acquisition of the majority stake in</p> 	<p>2017</p>  <p>Acquisition of 100% of the shares in</p>  <p>from</p> 	<p>2017</p>  <p>Acquisition of the German automotive engineering division of</p> 	<p>2017</p>  <p>Acquisition of 100% of the shares in</p>  <p>and related assets of</p> 
<p>2015</p> <p>Winkelmann Group</p> <p>Acquisition of 100% of the shares in</p> 	<p>2014</p>  <p>Acquisition of 100% of the shares in</p> 	<p>2014</p>  <p>Acquisition of the majority stake in</p> 	<p>2014</p>  <p>Acquisition of the majority stake in</p> 	<p>2014</p>  <p>Increase from 80% to 100% of the shares in</p> 	<p>2013</p>  <p>Repurchase of the majority stake in</p> 

We are an experienced and reliable partner to our clients

Extensive corporate finance expertise

Our clients are advised by a highly qualified team with extensive proven track record



Network of affiliated institutions and cooperation partners

Our clients are supported by a strong financial group and benefit from its financing power and extensive network of contacts



Focus on medium-sized companies

We understand the specific needs and values of both buyers and sellers in M&A transactions with strategic and financial investors



National and international network

We provide our clients with access to a broad spectrum of national and international investors and target companies



Specialization in key industries

We have teams of specialists who dispose of deep industry knowledge



Cooperative values

As part of the cooperative network, we embrace its values: independence, integrity, and unwavering loyalty to our clients



Please feel free to contact us



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